



"Generating our own renewable energy provides for all of our electricity needs and earns us £6,000 a year. It's definitely been worth the investment."

Matt Archer, ICP Networks

Helping our customers.  
We're on it.

**e-on**



**ICP Networks** in Cheshire specialises in trading new and refurbished IT network hardware, as well as IT asset lifecycle management and green IT.

CEO Matt Archer explains:

"We started out 12 years ago and we're still very much a family business, operating on a global level. Several of our 15 staff have been with us from the beginning and even the 'new guy' has worked here for six years. We're a founder member of the international United Network Equipment Dealers' Association (UNEDA) and apparently, the greenest IT company in the UK.

"We use energy for lighting, as well as powering our security systems and server equipment, which requires a constant and secure supply of electricity. So in 2013, we decided to start generating our own renewable energy.

"We'd just moved into a new building which, although 30 years old, gave us a blank canvas to work with. We installed 200 solar panels with a capacity of 50kW. Last year, we generated 48,000kW, saved 25,370kg of CO<sub>2</sub> and earned £6,000 in Feed-in Tariff (FiT) payments, while providing for all of our own electricity needs.

**"Installing solar panels is easily the best decision we've ever made and it's inspired us to introduce more energy saving ideas. From motion and lumen sensor lighting, which has cut our lighting costs by around 90%, to on-demand infrared heating and high quality insulation between floors and in the walls.**

"Energy efficiency is a natural fit for us as our entire business is centered around upcycling, repurposing and renewing. We're proud of our green credentials, so we shout about them. We've achieved ISO 14001:2004 accreditation for environmental management which has boosted our profile, especially with our clients, who are some of the most technologically advanced companies in the world.

"E.ON have supported us every step of the way and their FiT payment scheme runs really smoothly. The service they provide and the helpfulness of their staff is a great help."



Here at E.ON, we've teamed up with expert consultants, Gateway Energy Solutions, to offer you free tailored advice to help your business reduce its energy consumption.

Call **0330 400 1137**

9am to 5pm, Monday to Friday, or visit

**[eonenergy.com/gatewayenergysolutions](http://eonenergy.com/gatewayenergysolutions)**

